

Brokerage Structure Effective from October 01, 2021 to December 31, 2021

Name of the Scheme	Trail Year 1 (%)	Trail Year 2 (%)	Trail Year 3 (%)	Trail Year 4 onwards (%)	Special Trail Year 1 B 30 Locations (%)
Equity Schemes/Hybrid Schemes /ELSS Schemes/FOF					
Axis Bluechip Fund	0.85	0.85	0.85	0.85	1.75
Axis Focused 25 Fund	0.90	0.90	0.90	0.90	1.60
Axis Flexi Cap Fund	1.05	1.05	1.05	1.05	1.60
Axis MidCap Fund	1.00	1.00	1.00	1.00	1.65
Axis Small Cap Fund	1.10	1.10	1.10	1.10	1.50
Axis Growth Opportunities Fund	1.15	1.15	1.15	1.15	1.10
Axis ESG Equity Fund	1.25	1.25	1.25	1.25	1.75
Axis Equity Hybrid Fund	1.25	1.25	1.25	1.25	1.50
Axis Balanced Advantage Fund	1.30	1.30	1.30	1.30	1.50
Axis Children's gift fund	1.25	1.25	1.25	1.25	1.50
Axis Equity Saver Fund	1.25	1.25	1.25	1.25	1.50
Axis Regular Saver Fund	1.30	1.30	1.30	1.30	0.85
Axis Triple Advantage Fund	1.35	1.35	1.35	1.35	1.50
Axis Long Term Equity Fund	0.80	0.80	0.80	0.80	1.75
Axis Global Equity Alpha Fund of Fund	1.15	1.15	1.15	1.15	1.00
Axis Special Situations Fund	1.20	1.20	1.20	1.20	1.00
Axis Greater China Equity Fund of Fund	1.15	1.15	1.15	1.15	NIL
Axis Global Innovation Fund of Fund	1.15	1.15	1.15	1.15	1.25
Axis Quant Fund	1.35	1.35	1.35	1.35	1.25
Axis Value Fund	1.30	1.30	1.30	1.30	0.50
Arbitrage Scheme /Nifty 100 Index Scheme					
Axis Arbitrage Fund	0.64	0.64	0.64	0.64	NIL
Axis Nifty 100 Index Fund	0.65	0.65	0.65	0.65	NIL
Retirement Savings Scheme					
Axis Retirement savings Fund Aggressive Plan	1.40	1.40	1.40	1.40	1.50
Axis Retirement savings Fund Dynamic Plan	1.50	1.50	1.50	1.50	1.50
AXIS Retirement Savings Fund-Conservative Plan	1.30	1.30	1.30	1.30	1.50
Debt Scheme/Gilt Scheme/Liquid Scheme/Gold Fund					
Axis Gilt Fund	0.25	0.25	0.25	0.25	NIL
Axis All Seasons Debt Fund of Funds	0.25	0.25	0.25	0.25	NIL
Axis Dynamic Bond Fund	0.30	0.30	0.30	0.30	1.00
Axis Strategic Bond Fund	0.65	0.65	0.65	0.65	1.00
Axis Credit Risk Fund	0.95	0.95	0.95	0.95	1.00
Axis Banking and PSU Debt Fund	0.30	0.30	0.30	0.30	NIL
Axis Short Term Fund	0.55	0.55	0.55	0.55	1.00

Axis Corporate Debt Fund	0.55	0.55	0.55	0.55	NIL
Axis Treasury Advantage Fund	0.25	0.25	0.25	0.25	NIL
Axis Ultra Short Term Fund	0.70	0.70	0.70	0.70	NIL
Axis Floater Fund	0.35	0.35	0.35	0.35	NIL
Axis Liquid Fund	0.04	0.04	0.04	0.04	NIL
Axis Overnight Fund	0.02	0.02	0.02	0.02	NIL
Axis Money Market Fund	0.12	0.12	0.12	0.12	NIL
Axis Gold Fund	0.05	0.05	0.05	0.05	1.00



Notes:

A. General:

1. **This is further to your empanelment with Axis Asset Management Company Limited/Axis Mutual Fund .**
2. **All incentives (and any other promotional incentive) outlined in the table above are applicable for the period October 01,2021 to December 31, 2021. However, Axis Asset Management Company Limited (AAMC)/ Axis Mutual Fund (AMF) reserves the right to change the applicable Brokerage Rates as it may deem fit without any prior intimation or notification – Distribution Incentive/ Special incentive in the intermittent period in case of Regulatory Changes / Change in Industry practices in respect to payment of Brokerage on Funds or due to any other circumstances which AAMC / AMF may deem fit.**
3. The above brokerage structure is based on the present expense ratio allowed by SEBI. Any change in the expense ratio will entail a change in the above brokerage structure.
4. For all SIP transactions going forward brokerage rate will be as per the transaction date of the SIP instalment.
5. Please note T30 cities will be consider as per SEBI/AMFI guideline list .
6. **Recovery of Distribution Incentive Paid:** Given the changes in the Regulations up to the term 21st October 2018, a new Clause of Recovery of distribution incentive (inclusive of any promotional incentive) paid to the Distributor is being introduced in the following manner:

In Term of SEBI circular no (SEBI/HO/IMD/DF2/CIR/P/2018/137) all upfront/distribution incentive / promotional incentives has been discontinued. however recovery of distribution incentive /promotional incentive will be continue as per term mentioned in respective.

6. **Recovery of Special Trail Paid:** Given the changes in the Regulations w.e.f. October 22, 2018 (SEBI/HO/IMD/DF2/CIR/P/2018/137), a new clause of recovery of special trail paid to the distributor is being introduced in the following manner:
 - a. The special Trail paid to a distributor will be recovered **in full** from the distributor, if the investment (for which such special trail was paid) is redeemed before the completion of one year (365 days) for such scheme/ investment.
 - b. The Recovery will be made from the brokerage payable to the distributor for the month in which redemption has been made. E.g. If the redemption has been made in the month of October '12, the recovery will be made from the Brokerage payable for the month of October '12 in November '12.

- c. In case the Brokerage payable to the distributor is insufficient to cover the recovery amount, the recovery will be tried for three consecutive months. In case the recovery is still not possible, a demand notice will be sent to the distributor asking him to refund the money to the AMC/AMF. In case the distributor does not pay the money within 1 month from the date of the receipt of the notice, the AAMC/AMF will approach AMFI for the resolution of the same or initiate the required corrective action including legal proceedings as it may deem fit.
7. SIP and STP application –Trail brokerage would be same as mentioned above.
8. Additional TER of 30 bps for penetration in B-30 cities
In continuation to Paragraph B of SEBI circular SEBI/HO/IMD/DF2/CIR/ P/2018/137 dated October 22, 2018 that *inter-alia* mandated that additional TER in terms of regulation 52(6A)(b) of SEBI (Mutual Funds) Regulations, 1996 shall be charged based on inflows from retail investors from retail investors from beyond top 30 cities (B-30 cities),), the term ‘retail investor’ has been (B-30 cities), the term ‘retail investor’ has been defined. Accordingly, it has been decided that inflows of amount upto Rs 2,00,000/- per transaction, by individual investors shall be considered as inflows from “retail investor

RECOVERY OF THE DISTRIBUTION /PROMOTIONAL INCENTIVE OR SPECIAL INCENTIVE WILL BE AT THE ARN LEVEL AND NOT AT THE SCHEME LEVEL.

THE DISTRIBUTOR AGREES THAT SOURCING OF FUNDS AFTER OCTOBER 01, 2012 FOR AXIS MUTUAL FUND SCHEME(S) AFTER RECEIPT OF THIS BROKERAGE STRUCTURE INCLUDING THE ABOVE REFERRED TERMS AND CONDITIONS SHALL BE CONSTRUED AS AN AGREEMENT OF HIS/HER/ITS ACCEPTANCE TO THE TERMS AND CONDITIONS.

B. Statutory/ AMFI Regulations

- 1) The brokerage structure communicated by Axis Asset Management Company Limited/Axis Mutual Fund from time to time is all inclusive i.e. inclusive of any cess, charges, taxes, etc. that may be applicable to the Distributor and eligible for all the applicable statutory deductions, including Income Tax, GST and any other indirect taxes as may be applicable if any.
- 2) Investment in Axis Long Term Equity Fund (an Open-ended equity linked saving scheme with a 3 year lock in) is currently eligible for deduction under Section 80C of the Income Tax Act, 1961. Investors should be requested to consult their tax advisor in this matter.
- 3) The rules and regulations of SEBI/ AMFI pertaining to brokerage payment to distributors will also be applicable for payment of the above mentioned brokerage structure.
- 4) The above brokerage structure is based on the present expense ratio allowed by SEBI. Any change by SEBI in the expense ratio will entail a change in the above brokerage structure.
- 5) In case any Assets under your ARN Code are transferred to another Distributor at the request of the Investor, you shall not be entitled to receive any trail brokerage on such assets. Further, the payments of Trail Brokerage on Assets that are transferred from another Distributor to your ARN Code shall be subject to us receiving a “Clearance Certificate” from the previous Distributor and shall be subject to applicable rules. Please contact the AMC or in its Instruction for further details.
- 6) The distributors shall adhere to all applicable SEBI Regulations and more particularly SEBI circulars dated June 26, 2002 and August 27, 2009 on the Code of Conduct and other guidelines issued by

AMFI from time to time for mutual fund distributors and ensure that (i) no rebate is given to investors in any form and (ii) there is no splitting of applications for any benefit.

7) As per the guidelines issued by SEBI (SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009) brokerage will be paid by the investor directly to his Distributor / Advisor based on his assessment of various factors including the service rendered by the Distributor / Advisor. Further, the Distributor / Advisor is required to disclose to customers all the brokerages (in the form of trail brokerage or any other mode) received by him for different competing schemes of various mutual funds from amongst which the Scheme of Axis Mutual Fund (AMF) is being recommended to them.

8) In terms of SEBI / AMFI circulars / guidelines, the Channel Partners shall submit to Axis Mutual Fund all account opening and transaction documentation including Know Your Client, Power of Attorney (PoA), Account Opening Form, etc. in respect of investors / transactions through Channel Partners. Further, the payment of brokerage shall be made by AMF depending on the documentation completion status.

9) SEBI has communicated to all mutual Fund/ AMCs that any sales, marketing, promotional or other literature / material about the fund house products prepared by its distributors need to adhere and comply with the guidelines issued by SEBI with respect to the advertisement by Mutual Funds. It has further advised the AMCs to take suitable steps for put in place a mechanism for proactive oversight in this regard.

The Distributor shall not make representations/ statements concerning the units of the schemes other than as contained in the current SID(s), Key Information Memorandum and printed information issued by Axis Mutual Fund / Axis Asset Management Company Limited as information supplemental to such documents. The Distributor shall only use such advertising / sales material for distributing / selling activities as provided approved by Axis Asset Management Company Limited when advertising. The Distributor shall not indulge in any kind of malpractice or unethical practice to sell, market or induce any investor to buy mutual AMF units which may directly / indirectly impact Axis Mutual Fund/Axis Asset Management Company Limited in any manner.

10) In terms of a SEBI directive, the Distributor / Advisor shall not take any Irrevocable Power of Attorney from its clients in connection with investments in the schemes of Axis Mutual Fund and that the liability of Distributor / Advisor shall not be limited and depend upon his failure to discharge his obligations.

11) AMFI has vide circular dated August 27, 2010 introduced Know Your Distributor (KYD) norms for Mutual Fund Distributors with effect from September 1, 2010, which is similar to Know Your Client (KYC) norms for investors, requiring the distributors to submit identity proof, address, PAN and bank account details with proof. KYD norms are applicable for fresh ARN registrations and ARN renewals effective September 1, 2010. The existing ARN holders are required to comply with these norms by March 31, 2011, failing which AMCs have been mandated to suspend payment of brokerage till the distributors comply with the requirements. All the Distributors / Advisors are encouraged to complete the KYD requirements at the earliest. The KYD Forms and Process Note are available on AMFI website www.amfiindia.com.

12) This brokerage structure is subject to EUIN regulations/guidelines as specified by SEBI/AMFI and/or adopted by the Mutual Fund Industry.

13) The decision of the AMC/AMF shall be considered final.

14) Any claims, disputes or difference arising under or in connection with this arrangement or anything done or omitted to be done pursuant hereto shall be subject to the exclusive jurisdiction of the civil courts in Mumbai.

15) In the event of excess payment of brokerage to the Distributor, AMC/AMF shall have the right to deduct and appropriate the excess amount from any amounts subsequently payable by the AMC/AMF to the Distributor. In the event that no subsequent amount is payable by the AMC/AMF to the Distributor, the Distributor shall refund the same to the AMC /AMF within **30** days of demand by the AMC/AMF.

16) Distributors are required to raise an invoice in favour of " Axis Mutual Fund" .The invoice should contain AMF GSTIN (27AACTA5925A1Z5) and will be addressed to AMFs registered Address -"1st floor, Axis House, Bombay Dyeing Mills Compound, Pandurang Budhkar Marg, Worli , Mumbai – 400 025, Maharashtra." In case of unregistered distributors ,AMF will have to calculate brokerages under reverse charge mechanism (if and whenever applicable)and deduct GST from the due brokerages and deposit with the treasury on distributors behalf. The GST once deducted and paid to the Government will not be reimbursed to you on subsequent furnishing of GSTIN.

17) In respect of clawback , distributor shall raise a credit note for such claw back amount within the deadline mentioned under GST law.

The trail outlined as First Year will be paid from the date of allotment of the units till the end of 1st year from the date of allotment, provided the Assets remain invested in the fund. Similarly, the Second Year trail will be paid from the beginning of the second year from the date of allotment of the units till the end of the 2nd year, provided the Assets remain invested in the fund. The Third Year onwards trail will be paid from the beginning of the 3rd year from the date of the allotment till such time that the Assets, to which the trail relates to, remain invested in the fund. The trail payments will be made in each year as outlined above, provided that the Total Expense Ratio and / or Brokerage payment from the relevant fund remain unchanged as applicable on the date of the brokerage structure and on the date of actual allotment of units for which the appropriate additional incentive (FYT / SYT / TYT onwards) is payable. The AMC /AMF reserves the right to review these rates and make changes as appropriate including in the event where the total expense ratio changes at a later date. The Distributor may or may not be intimated of any changes, to the computation/ payment of trail.